



The South African Independent Financial Advisors Association

YOU'RE
INVITED

SEPTEMBER 2019

For the first time in South Africa... Post-Retirement Planning Course

3.5 CPD points for attending the event

(an additional 10 CPD points can be obtained upon completing the home-study at R350 per member)

Our member IFAs are constantly looking to improve the quality and comprehensiveness of advice and financial planning they can provide their clients. One of the most challenging areas is post retirement planning!

Ageing populations around the world are facing increased longevity, insufficient retirement capital and inadequate social security systems. The pre-eminent problem is that very few advisors know how to properly plan for clients who are in their retirement phase, as the challenges to make investments work and the legislative implications keep changing.

This course will equip you to advise, guide and help your clients, their spouses and families towards a better understanding of, and preparing themselves for, the multitude of realities and challenges of retirement.

Topics & Speakers

- **Preparing for Incapacity** - Johann Jacobs
- **Trends in the Retirement Accommodation Industry** - Arthur Case
- **The Psychology of Retirement** - Dr Hannetjie van Zyl-Edeling
- **Preparing Clients and Spouses for Retirement** - Dr Anne Blacklaws
- **A Unique SAIFAA Investment Opportunity** – Alexander Babich

(Full details on speakers available on our website)

COST:

MEMBERS: R500.00

NON-MEMBERS: R1500.00

IFA MEMBERSHIP: Annual fee
R2400.00 (R2000/p for groups)

BOOK NOW:

Derek Smorenburg
082 441 5000
derek44@mweb.co.za

DATES & VENUES:

(09:00 - 15:00)

JHB: Monday, Sep 16th

Alexander Forbes
115 West St, Sandton

KZN: Thursday, Sep 19th

Bridge Fund Managers
5 Arundel Close
Kingsmead Office Park, Durban

CT: Friday, Sep 20th

Sanlam HO
2 Strand Road, Bellville

For more info: saifaa.co.za